

June 6, 1986

Ms. Wanda Thompson Freelance Make-up Artist 1111 North K #1 Tacoma, WA 98403

Dear Wanda:

Mahogany Image would like to take this opportunity to thank you for doing such a great job in the field of make-up artistry; unfortunately at the present time, we do not have a full-time position open within our Company; we would however, like to have you continue doing freelance work for us-your portfolio is very impressive! If any future positions open-up within the Company in your area, we will definitely contact you.

If there are any questions, don't hesitate to call. Please let us know if there are any products that you will need, to enhance the product-line in your make-up case.

Enclosed please find a check to compensate you for your services.

Sincerely,

Francis J. Dinova

President

FJD/dmb Enclosure

WANDA A. THOMPSON

A SPECIALIST IN FASHION/BEAUTY CONSULTING . ESPECIALLY FOR WOMEN OF COLOR

August 6, 1986

Dear Alanna:

I would like to take this time to thank you for giving me the opportunity to work with Mahogany Image.

Unfortunately, it appears you did not receive my first package, and it has not been returned to me. Therefore, this is a second letter.

I would like to continue make-up artistry work; but more importantly I would like to extend my services into a training program for the specialized needs of women desiring a new product and/or a new make-up image, as we previously discussed.

Enclosures:

- Course outline
- Letters of endorsement
- Other pass training classes Articles of appreciation

- Resume (Bios)

Thank you,

Wanda A. Thompson

cc: Mr. Denova

WANDA A. THOMPSON

A SPECIALIST IN FASHION/BEAUTY CONSULTING • ESPECIALLY FOR WOMEN OF COLOR

MAHOGANY IMAGE Cosmetic/Clinic Sponsored By: J.C. Pennys Company

To cross-sell skin care, make-up techniques and offer a Purpose: quality product-line servicing; designed for the woman of color or the woman with special needs.

This clinic is geared toward the "Professional" who Eligibility: needs that extra touch and a make-up collection that will provide a successful image.

> Emphasis is to encourage and develop positive self-image through personal attention.

Special Requirements: Store provides facility, refreshments, Q-Tips, Mirrors, Cotton Balls, Kleenex and pencils/ notepads, testers, and advertisement, etc.

> Mahogany Image provides promotional or Give-away items.

Course Outline:

.Skin Care - Basic skin care and cleansing

- Treatment - Critique

.Make-up - Application and technique: Evebrows Foundations Eve Colors Highlight & Contour Blushes/Lips Translucent Powder Lipliner & Lipstick

Extra's

.Total Look & Critique - Facial Shapes

- Skin Tones

- Spotlight on Face

- Day vs Evening

.Tools of the Trade - Product Line Introduction - Essentials

Session: Beginning Saturday, September 6, 1986 9 - Noon or 1 - 3:00 p.m.

Cost: To be determined based on Promotion Recommendation: \$10.00 - \$20.00

Either towards purchase, or provide Gift Give-Away, or

Product Discounts on that day

Cost includes clinic information and refreshments.

Trainer: Wanda Thompson

Please use Bios from Resume or from any of the

enclosures you wish to use.

JCPenney

MAHOGANY IMAGE BEAUTY CLINIC FOR WOMEN OF COLOR

COME AND ENJOY AN EXCITING CLINIC THAT IS GEARED TOWARD THE "PROFESSIONAL" WHO NEEDS THAT EXTRA TOUCH AND A MAKEUP COLLECTION THAT WILL PROVIDE A SUCCESSFUL IMAGE.

COURSE OUTLINE:

SKIN CARE - BASIC SKIN CARE AND CLEANSING

- TREATMENT - CRITIQUE

MAKE-UP - APPLICATION AND TECHNIQUE

EYEBROWS FOUNDATIONS EYE COLORS

HIGHLIGHT & CONTOUR
BLUSEES/LIPS

TRANSLUCENT POWDER LIPLINER & LIPSTICK

EXTRAS

TOTAL LOOK &

CRITIQUE

- FACIAL SHAPES

- SKIN TONES

- SPOTLIGHT ON FACE - DAY vs EVENING

TOOLS OF THE

TRADE

- PRODUCT LINE INTRODUCTION

- ESSENTIALS

SESSION:

BEGINNING SATURDAY, SEPTEMBER 6, 1986

NOON TO 3:00 PM

COST:

\$15 FEE WHICH IS REDEEMABLE TOWARD ANY MAHOGANY

IMAGE PURCHASE. FEE MUST BE PAID IN ADVANCE.

INSTRUCTOR: WANDA THOMPSON

MS. THOMPSON IS AN EXPERIENCED FASHION AND BEAUTY CONSULTANT WITH A BACKGROUND THAT INCLUDES A YEAR AT SORBONNE IN PARIS AND RETAIL BUYING/MANAGERIAL EXPERIENCE WITH ONE OF THE COUNTRY'S LEADING RETAILERS.

SHE ATTENDED SEVENTEEN MAGAZINE SCHOOL OF MODELING AND CAROLYN HANSEN FASHION COLLEGE. SHE HAS APPEARED ON "EMERGENCY" T.V. SERIES AND PARTICIPATED IN VARIOUS "BEAUTY AND FASHION FUNCTIONS.

CURRENTLY MS. THOMPSON IS A PROFESSIONAL INSTRUCTOR FOR PERSONAL DEVELOPMENT CLASSES AND IS THE EXCLUSIVE MAKE UP ARTIST FOR MAHOGANY IMAGE.

EACH PERSON ATTENDING WILL RECEIVE A COMPLEMENTARY GIFT AND REFRESHMENTS.
DON'T MISS THIS EXCITING EVENT!
SPACE IS LIMITED, SO CALL OR COME IN TO RESERVE YOUR APPOINTMENT.

JCPenney

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