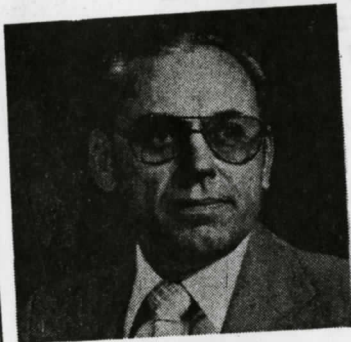


# Volunteers Make a Difference to YOU!



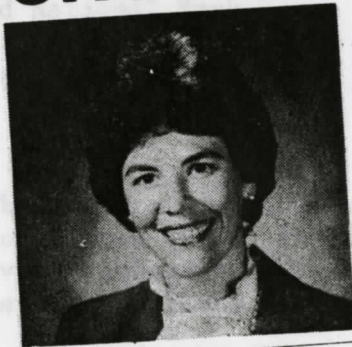
**Clyde Hupp**

Pierce County Central Labor Council AFL-CIO  
Chairman, Labor Participation Committee

Volunteers work so many ways to make a difference to you and our community.

More than 4,000 volunteers just like you raise the money in United Way's campaign.

In our 47 agencies, 9,500 volunteers gave 750,000 hours to provide needed services to people in Pierce County.



**Gail Wham**

North Pacific Bank  
Communications Vice-President

Because volunteers give their time, **United Way's fund-raising and administration costs are below 11 percent.**

Volunteers allocate the money, too. It's a tough job deciding where to put your dollars to help the most people.

Eighty local people volunteer thousands of hours each year to study



**Wanda Thompson**

Puget Sound National Bank  
Planning and Allocations Committee

community needs and agency budgets, programs and management.

This annual citizen review process ensures that every dollar works hard all year to meet our community's most pressing human needs.

Remember, 89¢ of every \$1.00 you give goes to help people in Pierce County.

**Make a Difference! Make a Pledge Today!**



**United Way**  
of Pierce County

734 Broadway—P.O. Box 2215, Tacoma, Washington 98401

*Thanks to you, it works . . . FOR ALL OF US.*

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