

TACOMA PLANT

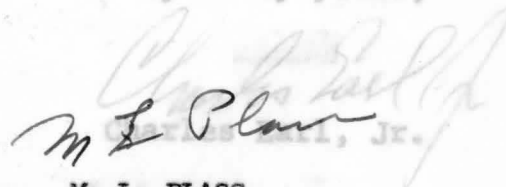
SALES DEPARTMENTTacoma, Washington
November 7, 1960NEW YORK, N.Y.
October 27, 1960Mr. Chas. Earl, Jr., Sales Department
NEW YORK OFFICEWIREBAR LOADING - GENERAL CABLE, ST. LOUIS

The loading method as shown by General Cable's drawing and photos in your letter of October 25th would be rather difficult without the purchase of new equipment. Tacoma's Baker lift truck will only lift 6,000 pounds, or 24 bars, whereas the General Cable piles are 32 bars or 8,000 pounds. Building the piles inside of the car and strapping them there would be difficult due to the close quarters.

As an alternative, it is suggested that General Cable be offered our present loading method for Western Electric. This is quite simple and has proved satisfactory as far as we know. Western Electric loading uses a basic 12 bar package strapped to rough 2" x 5" and the car can be loaded from end to end so that no blocking is necessary. The enclosed photo shows one of the first cars loaded for Western Electric last June. It is now estimated we can stack and load Western Electric for \$0.65 per ton.

Also, a further suggestion would be the loading method for General Cable Los Angeles. The enclosed photo shows the piles in gondola cars are similar to those suggested by General Cable St. Louis. However, this depends on whether St. Louis has an overhead crane for unloading gondola cars. The loading of this type of car is very simple for us and likewise the unloading would be if they have facilities.

Very truly yours,



M. L. PLASS

Enc.
MLP:GG
cc: RESHinkoskey
WCLeonard

Enclosures

SALES DEPARTMENT

MLP
Please consider and
advise Mr. Earl
REJ

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TACOMA SMELTER

NEW YORK, N.Y.
October 27, 1960

Mr. R.E. Shinkoskey
Tacoma Plant

Dear Sir:

I am attaching hereto a letter from the General Cable Corporation dated October 25, 1960, together with drawings and photographs of the manner in which they would like their copper shipped.

Will you be kind enough to advise if you can comply.

Very truly yours,

Charles Earl, Jr.
Charles Earl, Jr.

CE/vc

Enclosures



GENERAL CABLE CORPORATION

730 THIRD AVENUE

NEW YORK 17, N. Y.

E. B. McGREW

VICE-PRESIDENT

October 25, 1960

Mr. Charles Earl, Jr.,
Manager - Copper Sales,
American Smelting and Refining Co.,
120 Broadway,
New York 5, N. Y.

Dear Sir:

We are enclosing herewith four copies of prints and four sets of photographs indicating the manner in which copper wirebars are currently being loaded for our Perth Amboy, New Jersey Wire Plant. This manner, which we have referred to as the criss-cross method, if accompanied by proper blocking in the boxcar, facilitates the rapid unloading of the cars with a minimum of manpower, and eliminates any additional handling prior to loading into the rod mill furnace.

Both Rome and St. Louis Plants are extremely anxious to receive their bars loaded in the same manner with resultant efficiency.

Will you please be good enough to place these photographs and prints in the hands of the proper people at your Refineries for study. We are hopeful that they can, without any great difficulty, follow this same practice in shipments to Rome and St. Louis.

We will be very much interested in your comments.

Yours very truly,

GENERAL CABLE CORPORATION

E. B. McGrew,
Vice President

EBM:AO
Att.



GENERAL VIEW OF PROPERLY LOADED
AND BLOCKED CAR AFTER REMOVAL
OF BANDING STRAPS

BLOCKING OF STACK LOADED
IN CENTER OF CAR DOOR.

VIEW OF MAIN BLOCKING AFTER
REMOVAL FROM FLOOR OF CAR
SHOWING SIZE AND MULTIPLICITY
OF SPIKES

GENERAL VIEW OF PROPERLY LOADED
AND BLOCKED CAR

GENERAL VIEW OF PROPERLY
LOADED AND BLOCKED CAR